# Likelihood Methods: Binary Discrete Choice, GLM and Computational Methods

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February 22, 2022

# Today's topic: minimizing objection functions and an application

- Today: Two topics
  - 1. Minimizing objective functions instead of minimizing squares
  - 2. Studying binary choice model
- Minimizing objective functions: examples include minimizing squared distances, or maximizing likelihoods
- Most estimation issues can be framed as general objective function minimization problems
- Highlight this with example non-linear problems
  - Generalized linear models



# Minimizing Squares

# Minimizing Objective Functions

#### Our setup

- Consider the following binary outcome problem: let *Y<sub>i</sub>* denote if person *i* is a homeowner, and *X<sub>i</sub>* includes three covariates: income, age and age<sup>2</sup> (plus a constant)
- A relatively general form of this relationship is

$$Y_i = F(X_i, \beta) + \epsilon_i$$

In many ways, no different from our other estimation problems with linear regression!

- We can talk about an estimand for this setup based on assumptions on F and  $\epsilon_i$ 

### Binary model – what's the right functional form?

- We could model this outcome using a linear regression – why not? Assume strong ignorability (or just  $E(\epsilon_i|X_i) = 0$ ) and

$$E(Y_i|X_i) = X_i\beta \qquad \rightarrow Y_i = X_i\beta + \epsilon_i$$

- The canonical problem with this is twofold:
  - 1. The errors will be unusual since it's binary,  $V(Y|X) = X_i\beta(1 X_i\beta)$ , and you'll have pretty significant heteroskedasticity (this is obviously solveable using robust SE)
  - 2. Except under some special circumstances, it's very likely that the predicted values of *Y<sub>i</sub>* will be outside of [0, 1]
- What's an example where they will not be? Discrete exhaustive regressors!
  - Why? No extrapolation. Extrapolation is what causes values outside support.
- How does this impact our causal estimates?
  - If the model is correctly specified, we can generate counterfactuals
  - If not, then we get a linear approximation

### Linear Probability Model estimates on homeownership

- If income were strictly ignorable, we could say that 10k increase in income leads to 0.8 p.p. increase in the probability of homeownership
- Predicted values of homeownership are on support of [0.283, 1.78]
  - Oops.

variable	linear est.	std.error
Intercept	0.0242	0.0410
age	0.0220	0.0017
age <sup>2</sup>	-0.0002	0.0000
income /10k	0.0069	0.0007

#### Modeling discrete choice

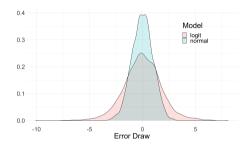
- There are two ways to think about how we think about this estimation problem. These are not mutually exclusive.
- The first is a statistical view. E.g. can we model the statistical process better (e.g. the counterfactual). One way to consider this is  $X\beta$  is the conditional mean of some process what is a statistical error term that fits with this?
  - Special case of what's termed "Generalized Linear Models" (GLM)
  - Will discuss in a bit
- A second way to view this is as an structural (economic) choice problem. Most models of limited dependent variables (e.g. binary) instead assume a latent index.

$$Y^* = Xeta + arepsilon, \qquad Y = egin{cases} 1 & Y^* > 0 \ 0 & Y^* \leq 0 \end{cases}$$

#### All about the epsilons

$$Y^* = Xeta + arepsilon, \qquad Y = egin{cases} 1 & Y^* > 0 \ 0 & Y^* \leq 0 \end{cases}$$

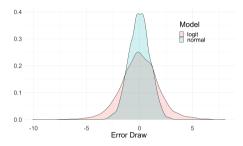
- A natural approach is to make a distributional assumption about *e* to do estimation (and fix the support problem). Two common assumptions:
  - 1.  $\epsilon$  is conditionally normally distributed (probit), such that  $Pr(Y_i = 1|X_i) = \Phi(X_i\beta)$
  - 2.  $\epsilon$  is conditionally extreme value (logistic) such that  $Pr(Y_i = 1 | X_i) = \frac{\exp(X_i\beta)}{1 + \exp(X_i\beta)}$
- Note that these are not, in the binary setting, deeply substantive assumptions.
  - A challenge for probit models is that there's no closed form solution for  $\Phi$



#### Identification up to scale

$$Y^* = X\beta + \epsilon$$
,  $\Pr(Y_i = 1 | X_i) = F(X_i\beta)$ 

- Important caveat: these modes only identify  $\beta$  up to scale.
- Why? The "true" model of  $\epsilon$  could have variance  $\sigma^2$  that is unknown.
- Consider if  $F(X_i\beta) = \Phi(X_i\beta)$ . If this were a general normal (rather than standardized with variance 1), we could just scale up the coefficients proportinoate to  $\sigma$  and the realized binary outcome would identical. Hence, we normalize  $\sigma = 1$  in most cases. This is *not* a meaningful assumption.



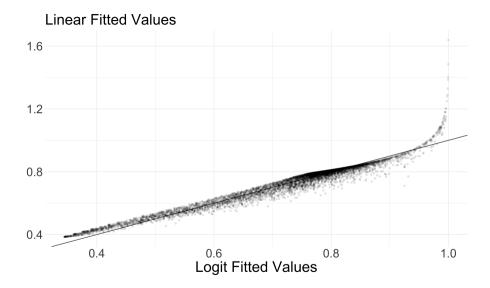
# Comparing with Logit

- Consider now the same homeowner problem, but estimated with logit
- These coefficients are harder to interpret – we can instead consider the average derivative:

$$n^{-1} \sum_{i} \frac{\partial E(Y|X)}{\partial X} =$$
$$n^{-1} \sum_{i} \frac{\exp(X_{i}\beta)}{1 + \exp(X_{i}\beta)} \frac{\beta}{1 + \exp(X_{i}\beta)}$$

- Avg. deriv is comparable but not identical

term	logit est.	linear est.	avg. deriv.
constant	-2.14	0.0242	-0.392
age	0.0903	0.022	0.0166
age <sup>2</sup>	-0.0006	-0.0002	-0.0001
income/10k	0.0716	0.0069	0.0131



### Aside: Generalized Linear Models

- Important aside: Generalized Linear Models (GLM)
  - General setting considering errors that are non-normal (and may have restricted support)
  - Very common terminology in non-economics settings
- Key pieces with a linear model  $X_i\beta$ :
  - 1. Link function *g* such that  $E(Y|X) = g^{-1}(X_i\beta)$
  - 2. Error distribution drawn from exponential family (includes normals, binomial, Poisson)
- Some simple examples:
  - Logit (we just did this), with a link function  $log\left(\frac{X_{i\beta}}{1-X_{i\beta}}\right)$
  - Normal (we just did this), with an identity link function
- In essence, we can enforce a linear functional form to the *mean*, and allow the error distribution to fit the form of the data
  - Important underused case: Poisson regression for non-negative numbers
  - Key point: even if model is "wrong", can construct robust s.e. that are robust to the misspecification

### Aside: GLM + Poisson Regression with Counts

- Consider  $Y \ge 0$ . We are almost always interested in the estimand of dE(Y|X)/dX. If we estimate this with simple linear regression, what are potential issues?
  - Error term will be highly right-skewed  $\rightarrow$  Skewness leads to outliers that are super influential with OLS! (recall quantile reg)
  - Likely heteroskedasticity  $\rightarrow$  Poor performance in finite samples of point estimates and CI (especially given skeweness)
- What are solutions people use? log(Y) What are issues here?
  - Interpretation of parameters
  - What if Y = 0?
- What about log(1 + Y)?
  - Solves the second problem, but makes the first problem even worse!
  - Many people use this... (guilty)

### Aside: GLM + Poisson Regression with Counts

- So what's the alternative? Poisson regression
  - Key to this model is estimating  $\log(E(Y|X)) = X\beta$ , rather than  $E(\log(Y)|X)$ . You get a simple semi-elasticity measure for the parameters, and Y can be zero.
- What are the typical concerns?
  - 1. If Y|X is truly distributed Poisson, conditional on X, then Var(Y|X) = E(Y|X) which is a restrictive model assumption (just comes from the Poisson distribution's features)
    - However, it's not relevant for the parameter estimates of  $\beta$ . The estimates are still consistent.
    - Robust standard errors (using sandwich covariance estimators) will give correct coverage as well
  - 2. Fixed effects in non-linear models?
    - Typical concern is that in non-linear models, fixed effects that are not consistently estimated with bias estimate of main parameters (unlike in OLS)
    - Turns out not to be an issue in Poisson, as fixed effects can be concentrated out (see PPMLHDFE in Stata and glmhdfe in R)
  - 3. Can even use instrumental variables! (See Mullahy (1999) and Windmeijer and Santos Silva (1997))
- See Cohn, Liu and Wardlaw (2021) for a nice discussion in finance settings

#### How do we estimate these problems?

- How do we estimate these types of problems? Consider the likelihood function for logit:

$$\begin{aligned} \Pr(Y_{i} = 1 | X_{i}) &= \frac{\exp(X_{i}\beta)}{1 + \exp(X_{i}\beta)} \\ I(\beta | \mathbf{Y}, \mathbf{X}) &= \prod_{i=1}^{n} \Pr(Y_{i} = 1 | X_{i})^{Y_{i}} (1 - \Pr(Y_{i} = 1 | X_{i})^{1 - Y_{i}} \\ L(\beta | \mathbf{Y}, \mathbf{X}) &= \sum_{i=1}^{n} Y_{i} \log(\Pr(Y_{i} = 1 | X_{i})) \\ &+ (1 - Y_{i}) \log(1 - \Pr(Y_{i} = 1 | X_{i})) \end{aligned}$$

- Rule of thumb: the likelihood is the joint probability of the data
  - We are exploiting the independent nature of the data
  - Joint probability of two independent values is the product of their marginals
- Recall that we can take the log of the likelihood when considering extremes of the function because any maximum will be identical irrespective of monotone transformations

# Plug in Logit to the ML

- With some simple rewriting:

$$L(\beta | \mathbf{Y}, \mathbf{X}) = \sum_{i=1}^{n} Y_i \log(\frac{\exp(X_i\beta)}{1 + \exp(X_i\beta)} + (1 - Y_i) \log(\frac{1}{1 + \exp(X_i\beta)})$$
  
=  $\sum_{i=1}^{n} Y_i X_i \beta - Y_i \log(1 + \exp(X_i\beta)) + (1 - Y_i) \log(1 + \exp(X_i\beta)))$   
=  $\sum_{i=1}^{n} Y_i X_i \beta - \log(1 + \exp(X_i\beta))$ 

- Great, so how would one estimate this? We have a likelihood, we want to maximize it!
- Take derivatives and find the maximum!
  - Finally that calculus is paying off!
- Good news and bad news...

#### The bad news and the good news

$$L(eta|\mathbf{Y},\mathbf{X}) = \sum_{i=1}^{n} Y_i X_i \beta - \log(1 + \exp(X_i \beta))$$

- There's no analytic solution for this β. Unlike with OLS, we can't get a closed-form solution for our estimate – this is true of most estimators. In fact, this is a well-behaved problem, relative to most.
  - Well-behaved because it's globally concave and has easily calculated first and second derivative
- So, What's the good news? We have computers!

#### The bad news and the good news

$$\frac{\partial L(\beta)}{\partial \beta} = \sum_{i=1}^{n} X_i (Y_i - \frac{\exp(X_i \beta)}{1 + \exp(X_i \beta)})$$

- While there is not an analytic solution, if there is a maximum where  $\hat{\beta}$  satisfies  $\frac{\partial L(\hat{\beta})}{\partial \beta} = 0$ , then there are sets of conditions such that
  - $\lim_{n\to\infty} \Pr(||\hat{\beta}_n \beta_0|| > \epsilon) = 0$  (weak consistency)
  - $\lim_{n\to\infty} \sqrt{n}(\hat{\beta}_n \beta_0) \to^d \mathcal{N}\left(0, -E\left[\frac{\partial^2}{\partial\beta\beta'}L(\beta_0)\right]\right)$  (asymptotic normality)
- The challenge is that the conditions for when this is satisfied vary from problem to problem
- Most general results in this put high-level assumptions on the problem, and then the conditions need to be checked

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- The conditions for when this is satisfied vary from problem to problem
- Most general results in this put high-level assumptions on the problem, and then the conditions need to be checked for a particular problem
  - These general types of problems are classified into *M*-estimation and *Z*-estimation
  - *M*-estimation is a general problem where  $\beta_0 = \arg \max_{\beta} E(m(\beta))$
  - *Z*-estimation  $\subset$  *M*-estimation focused on exploiting features of the derivative of  $m(\beta)$

#### How to compute - Newton-Raphson

- In our applications, very well-defined solutions. We'll instead focus on the actual computation of these maxima
- There are many numerical optimization methods. I'll outline info on the few I know, but this is in no way exhaustive
  - This draws from my own graduate school notes!
- A common simple method is Newton-Raphson

#### Newton-Raphson Computation of MLE

- Let  $Q(\theta) = -L(\theta)$  (denote with  $\theta$  to highlight that this is a general problem)
- Idea is to take some arbitrary objective function and fit a local quadratic based on derivatives
  - Find the minimum based on this quadratic
  - Take that minimizer and repeat
- Specifically, let

$$\theta_{k+1} = \theta_k - \left[\frac{\partial^2 Q(\theta_k)}{\partial \theta \partial \theta'}\right]^{-1} \frac{\partial Q}{\partial \theta}(\theta_k)$$

- In our Logit application, we already know the first derivative calculating the second derivative is straightforward. Hence, we can solve for  $\theta$ 
  - We benefit from a convex problem and an easily defined second derivative

### More general methods

- What if we don't know our second derivative? (or it is onerous to calculate)
- Then we can reframe to the problem in two pieces. Let *A<sub>k</sub>* be any positive definite matrix. Consider the following iterated estimation:

$$\theta_{k+1} = \theta_k - \lambda_k A_k \frac{\partial Q}{\partial \theta}(\theta_k)$$

- This nests Newton-Raphson:

- 
$$\lambda_k = 1$$
  
-  $A_k = \left[\frac{\partial^2}{\partial\theta\theta}L(\theta_k)\right]^{-1}$ 

- Intuitively, there are two pieces:
  - a steplength (defined by  $\lambda_k$ )
  - a direction  $d_k = A_k \frac{\partial Q}{\partial \theta}(\theta_k)$  (controlled by  $A_k$ , which select a direction of the gradient)
    - A convenient rescaling is  $\tilde{d}_k = d_k / (1 + \sqrt{d'_k d_k}$  to ensure  $|\tilde{d}_k| < 1$

#### Simple version of algorithm

- We can choose the direction, then choose how far we want to go

$$\lambda_k = \arg\min_{\lambda} \boldsymbol{Q}(\theta_k + \lambda \tilde{\boldsymbol{d}}_k)$$

- Simplest version verison of this is  $A_k = I_k$  (identity matrix) just go in the direction of steepest descent
- How does one calculate  $\lambda_k$  in these settings? If  $\theta$  is scalar, it's feasible (but inefficient) to calculate using a simple grid search
- In high-dimensions, too slow (and our next algorithm needs optimal choice to converge)

#### Two line search algorithms - Newton's Method

- Given a *d*, recall we need a  $\lambda$ . Redefine  $\lambda^* = \arg \min_{\lambda} Q(\lambda)$
- The simplest method is Newton's method (which finds the root of a function (we want the root of the derivative)
- Begin with an initial guess for  $\lambda_0$ . Then,

$$\lambda_{k+1} = \lambda_k - rac{oldsymbol{Q}'(\lambda_k)}{oldsymbol{Q}''(\lambda_k)}$$

Repeat till  $|\lambda_{k+1} - \lambda_k|$  is small (e.g. convergence)

- Issue with this approach is you need a second derivative

#### Two line search algorithms - Golden Search

- Start with two points you know for certain contain the minimum (need unimodality)
  - E.g.  $\lambda_I = 0$ ,  $\lambda_h = 1$  [Picking an abritraily large  $\lambda_h$  is fine there are ways to check this]
- Two points on the line segment between:  $\lambda_{m1} = \lambda_l + 0.392 \times (\lambda_h \lambda_l)$  and  $\lambda_{m2} = \lambda_l + 0.618 \times (\lambda_h \lambda_l)$
- Now, given the four points, can check two conditions:
  - $Q(\lambda_{m2}) > Q(\lambda_{m1})$ : you know that the minimizing value of  $\lambda$  in  $[\lambda_l, \lambda_{m2}]$ . Update your values:  $\lambda'_l = \lambda_l, \lambda'_h = \lambda_{m2}, \lambda'_{m2} = \lambda_{m1}, \lambda'_{m1} = \lambda'_l + (\lambda'_h \lambda'_{m2})$
  - $Q(\lambda_{m2}) < Q(\lambda_{m1})$ : you know that the minimizing value of  $\lambda$  in  $[\lambda_{m1}, \lambda_h]$ . Update your values:  $\lambda'_h = \lambda_h, \lambda'_l = \lambda_{m1}, \lambda'_{m1} = \lambda_{m2}, \lambda'_{m2} = \lambda'_h (\lambda'_{m1} \lambda'_l)$
- Update until you find the optimal  $\boldsymbol{\lambda}$

#### Davidson-Fletcher-Powell

- DFP is more elaborate, and requires all these pieces
  - Commonly used, although not the fastest algorithm out there now
- Its strongest feature is that it is efficient and can work without calculating a second derivative
- Initiate with any positive definite matrix A (e.g. identity matrix)
- Steps (repeat till convergence):
  - **1**. Calculate direction  $\tilde{d}_k$
  - 2. Calculate optimal step length  $\lambda_k$
  - 3. Calculate the actual step  $p_k = \lambda_k \tilde{d}_k$  and the new parameter  $\theta_{k+1} = \theta_k + p_k$
  - 4. Calculate the change in the derivative  $q_k$  from  $\theta_k$  to  $\theta_{k+1}$
  - 5. Update

$$A_{k+1} = A_k + \frac{p_k p'_k}{p'_k q_{k+1}} - \frac{A_k q_{k+1} q'_{k+1} A_k}{q'_{k+1} A_k q_{k+1}}$$